a brief report on IESS IV

16-18 DECEMBER 2014
HALL I, BOMBAY EXHIBITION CENTRE, MUMBAI
### IESS – IV FACT SHEET

**SHOW NAME**  
India Engineering Sourcing Show IV

**SHOW DESCRIPTION**  
India’s largest international engineering sourcing show organized by EEPC India with the support of the Ministry of Commerce & Industry, Government of India

**DATES**  
16 – 18 December 2014

**FREQUENCY**  
Annual

**VENUE**  
Hall 1 & 2, Bombay Exhibition Centre, Mumbai

**SHOW SIZE**  
Over 12,000 sq m gross

**EXHIBITORS**  
284 Indian companies

**FOREIGN DELEGATES**  
Algeria, Argentina, Australia, Bangladesh, Burkina Faso, Canada, Cyprus, Ecuador, Egypt, France, Germany, Ghana, Hong Kong, Iran, Jordan, South Korea, Malawi, Myanmar, Norway, Oman, Poland, Russia, Saudi Arabia, Scotland, Serbia, Singapore, South Africa, Spain, Sri Lanka, Tanzania, Thailand, Turkey, UAE, Uganda, UK, Ukraine, Uzbekistan, Vietnam, Zimbabwe

**VISITORS**  
Over 10,000 professional visitors from India and overseas

**COUNTRY PAVILIONS**  
Poland and Thailand

**PARTNER COUNTRY**  
Poland

**PARTNER STATE**  
Gujarat

**INDIAN PARTICIPATION**  
Prominent participation by BHEL, Engineers Projects India Ltd, Finoexcel Cable, HECL, Kirloskar Brothers Ltd, Atul Auto Ltd, Mazagon Dock Ltd, MMTC Ltd, SIDBI, Shakti Pumps Ltd

**MINISTRY / DEPTTS.**  
Ministry of External Affairs, Department of Heavy Industry, MSME, CSIR, IIT – Bombay

**STATE GOVERNMENT**  
Gujarat, Bihar, Jharkhand, Chhattisgarh, Karnataka, Odisha

**INDUSTRIAL DISPLAY**  
Drones, 3D Printing, Robotic Cleaning, Swachh Bharat Abhiyan

**VVIP PRESENCE**  
State Minister of Economy, Republic of Poland

**FOCUS SECTORS**  
- Industrial Supplies & Subcontracting
- Metal & Shop Floor Expo
- Industrial & Electrical Machinery
- Automotive Components
- Innovation and Technology
- Retail Engineering
- Investments & Engineering Project Exports

**CONFERENCES**  
- India UAE Business Forum
- India Poland Partnership Forum
- Skill Development in Manufacturing Sector
- International Business – Role of Exim Bank and Global Procurement Consultants Ltd.
- Home Depot – Retail Engineering & DIY Construction items
- CXO Forum – Panel discussion on Manufacturing in Vibrant India
- Branding Workshop
- Smart Cities Conference
- Innovations & Technology Seminar
- Modern Manufacturing Summit – Attracting Investments: Make your Business Grow
- Eurasia Business Forum
- Vendor Development Meet by India PSUs – CXO Procure-India: New Paradigms in Government Procurement
- FIAT Global Sourcing Meet
- Global Sourcing Meet by SECO Tools India Pvt Ltd
- Global Sourcing Meet by NIS, Petroleum Industry of Serbia
- CLAAS Global Sourcing Meet
- Modern Manufacturing Summit – Vision in Manufacturing 2015 vs 2030

**WEBSITE**  
www.iesshow.in

**IESS 2015**  
24–26 November 2015, Bombay Exhibition Centre, Goregaon, Mumbai
Focus products of IESS IV

Keeping in view global sourcing trends, India Engineering & Sourcing Show focussed on the following profiles:

1. Industrial Supplies & Subcontracting
2. Metal & Shop Floor Expo
3. Industrial & Electrical Machinery
4. Automotive Components
5. Castings
6. Innovation & Technology Showcase
7. Retail Engineering
8. Investments & Engineering Project Exports
## Programme Schedule

### DAY I  
**16 December 2014, Tuesday**

<table>
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<tr>
<th>Time</th>
<th>Event</th>
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<tr>
<td><strong>10:00 - 18:00</strong></td>
<td>Exhibition</td>
</tr>
<tr>
<td>10:00 - 11:30</td>
<td>Event Inauguration Venue: Hall 2, BEC</td>
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<tr>
<td>11:45 - 12:45</td>
<td>Press Conference</td>
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<tr>
<td>15:00 - 17:00</td>
<td>Indo – Polish Partnership Forum Venue: B2B Conference Hall</td>
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<tr>
<td><strong>14:00 - 16:00</strong></td>
<td>Sri Lanka Business Forum</td>
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<tr>
<td>Venue:</td>
<td>Seminar Room A, BEC</td>
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<tr>
<td><strong>17:30 - 19:30</strong></td>
<td>CXO FORUM - Panel Discussion on MANUFACTURING IN VIBRANT INDIA</td>
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<tr>
<td>Venue:</td>
<td>Hall 2, Bombay Exhibition &amp; Convention Center, Goregaon East, Mumbai</td>
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### DAY II  
**17 December 2014, Wednesday**

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<tbody>
<tr>
<td><strong>10:00 - 18:00</strong></td>
<td>Exhibition</td>
</tr>
<tr>
<td>10:00 - 12:30</td>
<td>Branding Workshop</td>
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<tr>
<td>Venue:</td>
<td>Seminar Room A, BEC</td>
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<tr>
<td><strong>14:00 - 16:00</strong></td>
<td>Eurasia Business Forum</td>
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<tr>
<td>Venue:</td>
<td>Seminar Room A, BEC</td>
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<tr>
<td><strong>17:00 - 19:30</strong></td>
<td>Global Sourcing Meet Fiat India Automobiles Ltd.</td>
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<tr>
<td>Venue:</td>
<td>Seminar Room C, BEC</td>
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### DAY III  
**18 December 2014, Thursday**

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<th>Time</th>
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<tr>
<td><strong>10:00 - 17:00</strong></td>
<td>Exhibition</td>
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<tr>
<td>10:00 - 12:00</td>
<td>Global Sourcing meet by SECO Tools (I) Pvt Ltd</td>
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<tr>
<td>Venue:</td>
<td>Seminar Room A, BEC</td>
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<tr>
<td><strong>15:30 - 16:30</strong></td>
<td>Award Distribution to IESS IV participants &amp; closing ceremony</td>
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# Partners & Supporting Associations

## Supporting Ministries

- Ministry of Commerce & Industry, Government of India
- Department of Heavy Industry, Ministry of Heavy Industries and Public Enterprises, Government of India
- Ministry of External Affairs

## Partner Country | Partner State

- Partner Country: Poland
- Partner State: Gujarat

## Partner & Supporting Associations

### Industrial Supply Show Jointly Organised With
- Deutsche Messe
- Hannover Messe Fairs India Pvt. Ltd

### Association Partners
- Gujarat Chamber of Commerce & Industry
- Surat Engineering Vikas Association
- Bombay Industries Association
- Small Industries Development Bank of India

### MSME Solution Partner
- iNDEXt Technology

### Logistics Partner
- Bright India Group

### Banking Partner
- HSBC Commercial Banking

### Magazine Partners

### Portal Media
- trade4india.com
- JimTrade.com
- KOMPASS

### Supporting Media Partners
- Strategic2
- 99business.com
- Tender World-Product Today

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**INDIA ENGINEERING SOURCING SHOW IV, MUMBAI – A BRIEF REPORT**
Highlights of IESS IV

- 212 participants submitted their feedback form by the last day of the show.
- Out of the total respondents, 52% participated in IESS for the first time that speaks for good publicity and advertising of the show.
- 152 respondents made a total number of 7227 contacts with an average of around 48 contacts per participants. Approximately 70% of them were new contacts.
- Only a few of the participants mentioned about their Orders and total amount of orders booked by them was recorded at US$1.09 million.
- Participants generated 274 enquiries during the show. However, only a handful of them mentioned the value of the enquiries generated by them that amounted to US$5.56 million.
- Out of the 212 respondents, only 42 mentioned their choice on participation in next IESS. Out of them 36 replied in affirmative and 3 in negative. The rest 3 were still undecided.
- 18.4% of the respondents were able to identify/appoint their agent/distributor during the show while 65% answered in negative. Rest of them did not comment on this issue.

Key takeaways

1. Quality of business visitors was quite satisfactory during IESS IV as per the respondents. Only 4% of the reporting participants were dissatisfied.
2. Regarding the Impression about the business done by the reporting participants, most of the participants were satisfied while some of them expected better business.
3. Buyers/delegates turnout during the show was more or less on the expected line as more than 80% of the reporting respondents found it as average to good.
4. Quality of buyers also matched the expectation of the participants as 63% of the reporting respondents opined it as excellent or good while only 8% showed dissatisfaction regarding the same.
5. Overall design and planning for the show was quite impressive with over 80% of the respondents viewed it as good or excellent.
6. The show was well publicized. Around 70% of the participants thought that the overall publicity of the show was good or excellent.
7. Over 80% of the reported participants viewed the category of the product exhibited during the show as good or excellent.
8. Quality of seminars and workshops was one of the reasons behind making IESS IV a remarkable success with only 2% mentioning it as poor.
9. Security arrangements was another mentionable achievement of the show where 92% of the respondents were quite satisfied with it.
10. Regarding B2B sessions, the discussions were fruitful for most of the reporting respondents.

Quality of business visitors

- Satisfied 28%
- Good 30%
- Average 26%
- Excellent 9%
- Poor 4%

Impressions about business done

- Satisfactory 44%
- Cloud have been better 38%
- Average 9%
- Not Satisfactory 9%

Buyers/delegates turnout

- Poor 10%
- Average 35%
- Good 46%
- Excellent 9%

Quality of buyers/delegates

- Poor 8%
- Average 29%
- Good 57%
- Excellent 6%
Some of the participants felt quality of foreign delegates was poor and profile of most of the foreign delegates was not up to the mark. A few of them recommended that foreign Delegates should be informed well in advance for B2B meetings.

Some participants also thought B2B meets should be more selective, relevant and preplanned with exhibitors. Some of them suggested pre-information regarding B2B meet and other vital affairs should have been communicated earlier.

Although, many participants thought publicity for the event was good, they also found the scope to improve publicity in order to attract more buyers and having more delegates.

Cleaning arrangements were not up to the mark for some of the participants and they expected it to be improved next time.

A few of the participants saw lack of genuine buyer from overseas, especially from the African region.
India Engineering Sourcing Show IV a resounding success

The much-awaited fourth edition of the India Engineering Sourcing Show (IESS IV) concluded on a promising note in Mumbai. The three-day mega event, the largest engineering sourcing exhibition held over 16-18 December 2014 at the sprawling Bombay Exhibition & Convention Centre, Goregaon East, Mumbai, was organised by the Union Ministry of Commerce and Industry with EEPC India as the lead agency. For three days, hundreds of exhibitors and visitors, buyers and sellers, technologists and consultants, bureaucrats and diplomats from India and abroad thronged the exhibition centre where the atmosphere was akin to a fairground.

IESS IV was inaugurated jointly by Mr Rajeev Kher, Commerce Secretary, Government of India, and Mr Tomasz Łukaszuk, Ambassador of Poland to India Engineering Sourcing Show IV India. Poland was the Partner Country at IESS IV and an India-Poland Partnership Forum was organised during the exhibition. The other forums were the UAE Business Forum and the Eurasia Business Forum.

This year, the India Engineering Sourcing Show (IESS) 2014 expanded its ambit and included Industrial supply in association with Hannover Milano Fairs India Pvt. Ltd. (HMFI), the Indian subsidiary of the largest and oldest engineering trade fair organizer, Deutsche Messe AG, Germany. The Industrial Supply vertical has a very successful track record in Germany, Brazil and China. With Industrial Supply, IESS IV became one of the leading industrial sourcing platform in India for domestic and international audiences.

The fourth India Engineering Sourcing Show was organised with lessons learnt from the first three editions and was even better planned and more extensive than the earlier shows. It expanded its scope and included Industrial Supply in association with Hannover Milano Fairs India Pvt. Ltd (HMFI), Deutsche Messe AG, Germany, the Indian subsidiary of the largest and oldest engineering trade fair organiser, Deutsche Messe AG, Germany.
Inauguration of IESS IV: Mr Ravi Kapoor, Joint Secretary, Union Ministry of Commerce; Mr Ravi Sehgal, Vice-Chairman, EEPC India; Mr Tomasz Lukaszuk, Ambassador of Poland in India; Mr Rajeev Kher, Union Commerce Secretary; Mr Anupam Shah, Chairman, EEPC India; Mr T S Bhasin, Senior Vice-Chairman, EEPC India; and Mr Rakesh Shah, Former Chairman, EEPC India

EEPC India Chairman Mr Anupam Shah

Union Commerce Secretary Mr Rajeev Kher
Launching EEPC India Calendar on Clean India Campaign: Mr Bhaskar Sarkar, Executive Director & Secretary, EEPC India; Mr Ravi Capoor, Joint Secretary, Ministry of Commerce and Industry, Government of India; Mr Ravi Sehgal, Vice-Chairman, EEPC India; Mr Tomasz Lukaszuk, Ambassador of Poland in India; Mr Rajeev Kher, Union Commerce Secretary; Mr Anupam Shah, Chairman, EEPC India; Mr T S Bhasin, Senior Vice-Chairman, EEPC India; and Mr Rakesh Shah, Former Chairman, EEPC India

Mr Ravi Capoor, Joint Secretary, Union Ministry of Commerce and Industry

EEPC India Senior Vice Chairman Mr T S Bhasin

Mr Ashutosh Gupta, President, India Ecuador Chamber of Commerce and Mr Bhaskar Sarkar, Executive Director and Secretary, EEPC India, signing an MoU on mutual trade cooperation
Besides the Ministry of Commerce and Industry, various other ministries and departments of the Union government helped in various ways to make the show a success. Gujarat was the Partner State and there were several other partners who supported the endeavour.

EPC India’s new logo, designed to commemorate its 60th year, was released by the Union Commerce Secretary.

The major attraction of IESS IV was the magnificent array of India’s technological and engineering prowess, with stalls and pavilions displaying working models of hi-tech machinery and accessories. The star of the show was the drone, an unmanned aerial vehicle built by a team of IIT Bombay graduates, that is deployed by the defence and police forces in the country. Regarding impressions about the business done by the respondents, most were satisfied while some expected better business.

The turnout of buyers/delegates during the show was more or less on expected lines as more than 80 percent of the respondents found it as average to good.

The quality of buyers also matched expectations, as 63 percent said it was excellent or good while only 8 percent showed dissatisfaction.

The overall design and planning for the show was quite impressive with over 80 percent of the respondents saying it as good or excellent.

The show was well publicised. Around 70 percent of the participants thought that the overall publicity of the show was good or excellent.

Over 80 percent viewed the category of products exhibited during the show as good or excellent.

The quality of seminars and workshops was one of the reasons behind making IESS IV a remarkable success. Only two percent said it was poor.

Security arrangements were another mentionable achievement of the show where 92 percent of the respondents were quite satisfied with it.

Regarding B2B sessions, the discussions were fruitful for most of the respondents.

There was a Swachh Bharat pavilion where robot cleaners worked tirelessly to clean and polish and stalls with various new technological innovations.

For visitors there was a wide range of activities to choose from – global sourcing meets by Global Procurement Consultants, Home Depot, FIAT India, Honeywell, SECOTools, NIS Serbian Petroleum Industry, and Class; seminar on skill development in manufacturing; workshop on branding; vendor development meet by Indian PSUs; CXO forums; reverse buyer-seller meets; and summit meets on Smart City, Innovation and Technology, and Modern Manufacturing.
India-Polish Partnership Forum

Poland was the Partner Country at the 4th edition of India Engineering Sourcing Show. Year 2014 marked the establishment of 60 years of diplomatic relations between India and Poland. There are immense opportunities for cooperation and manufacturing between the two economies particularly in electricals, mechanical appliances, vehicles, airships and vessels.

More than 20 companies from Poland were present during the show. India-Poland Partnership Forum, a bilateral conference, organised to promote Poland and Polish companies, was held on the first day of the Show and representatives of the Polish Ministry of Economy; Ministry of External Affairs, Government of India; Polish Information and Foreign Investment Agency (PAiiIZ); Indo-Polish Chamber of Commerce & Industry and EEPC India made their presentations during the conference.

This was the one of the most important items on the agenda of the Polish economic and investment mission organised by the Ministry of Economy and Polish Information and Foreign Investment Agency (PAiiIZ).
Mr Anupam Shah, Chairman, EEPC India, and Ms Monika Piatkowska, Vice-President, Polish Foreign Investment Agency after signing an MoU
India-UAE Business Forum

UAE has emerged as the second most important export destination for Indian engineering products above China and trailing just behind the USA. India's engineering exports grew over 36% in 2013-14 at USD5.07 billion. India has also witnessed an increase in engineering imports from UAE by registering an increase of 40% over last three years reaching over USD2 billion in 2013. As per HSBC's trade forecast 2014, UAE is set to remain as India's top export destination till 2030, while India will emerge as the biggest export and import partner of UAE by that year. The forum hosted a high-powered business delegation led by the UAE Chamber of Commerce and Industry and discussions were done to open new business and explore investment opportunities in the region.

Eurasia Business Forum

The Second Eurasia Business Forum was organized on the second day of the show to create awareness about the existing potential in the Eurasian region. The Eurasian region holds tremendous prospects for the engineering sector. According to recent estimates, trade between India and Eurasia has the potential for touching US$30 billion from the current bilateral trade of approximately US$13.5 billion. However, this potential is not fully explored or tapped. Indian engineering exports to the Eurasian region countries in 2013-14 have gone down by nearly 14% to US$747.3082 million compared to US$870.7816 million in 2012-13. It is against this background that the forum was organized so that the Indian exhibitors, delegates and visitors could learn about the scope and opportunities that exist in this region. It was also discussed how SMEs can take advantage of opportunities available for partnerships in order to grow their businesses further, along with enhancing their processes and productivity.
Cxo Forum

Cxo Procure-India

Claas Global Sourcing Meet
Skill Development in Manufacturing Sector

Global Sourcing Meet by Home Depot

FIAT India Global Sourcing Meet
Smart Cities Conference

The Union budget of 2014 has laid much-needed emphasis on infrastructure spending. USD1.1 billion of investment has been earmarked for the creation of 100 smart cities in India.

EEPC India invited domestic players who have expertise in the area to attend the conference. The programme highlighted the various contributions that Indian engineering and manufacturing make in this segment.

Modern Manufacturing Summit

The summit discussed the expectations that MNCs have from SMEs in terms of manufacturing the best-in-class products. It was discussed how SMEs can take advantage of opportunities available for partnerships in order to grow their businesses further, along with enhancing their processes and productivity.

Release of EEPC India’s 60th year logo (right) by the Union Commerce Secretary
Innovation and Technology Summit

Global Sourcing Meet by SECO Tools
IESS IV at a glance
EEPC India’s theme pavilion
**LIST OF EXHIBITORS**

1. Aakar Pipes and Metals Pvt Ltd
2. Abhi Metals
3. Acme Udyog
4. Adityapur Industrial Area Development Authority (AIADA)
5. Admiral Hitech Logistics(India) Pvt Ltd
6. Adroit Control Engineers Pvt Ltd
7. Aerolex Cables Pvt Ltd
8. AG Electro Services
9. Aishioni Copper Alloys Pvt Ltd
10. Akash Forming Technologies
11. Akash Publishing
12. Alert Engineering Enterprises
13. Alfa Therm
14. Amiable Impex
15. Amit Cables Industries
16. AMT International
17. Anjali T Precision
18. Arco Electro Technologies Pvt Ltd
19. Asapp Media Pvt Ltd
20. Ashwani Industries
21. Ashwani Metals Pvt Ltd
22. Atlas Machines (India)
23. Atomberg Technologies Pvt Ltd
24. Atul Auto Ltd
25. Autoforms
26. Avon Seals Pvt Ltd
27. Axis Electrical Components (I) Pvt Ltd
28. Azad Engineering Pvt Ltd
29. Bajaj Steel Industries Ltd
30. Best Engineering Technologies
31. Bharat Bajlee Ltd
32. Bharat Heavy Electricals Limited
33. Bio Works-In
34. Bombay Chamber of Commerce and Industry
35. Bombay Industries Association
36. Brasstech Engineering Pvt Ltd
37. Canco Fasteners
38. Capiq Engineering Pvt Ltd
39. Castech Foundries Pvt Ltd
40. Centre for Development of Advanced Computing (C-DAC)
41. Centum Enterprises
42. Chemietron Clean Tech Pvt Ltd
43. Chhattisgarh State Industrial Development Corporation Ltd
44. Chirag Enterprises
45. Chola Turbo Machinery International Pvt Ltd
46. City Development Corporation Pvt Ltd
47. Clastek Engineering Pvt Ltd
48. Corona Steel Industry Pvt Ltd
49. Corrosion Protection Private Limited
50. Covacsis Technologies Pvt Ltd
51. CSIR-Tech Private Limited
52. Culture Instruments
53. Daichi International
54. Dakshin Foundry Pvt Ltd
55. Dawn Motors Pvt Ltd
56. Delisha Engineering
57. Department of Industries, Government of Bihar
58. Design Clinic Scheme for MSMES
59. Designtech Systems Ltd
60. Dharma Brass Industries
61. Directorate of Indigenisation
62. Directorate of Industries
63. Dolphin Rfid Pvt Ltd
64. Dynamic Cables Pvt Ltd
65. Eagle Exports
66. East End Technologies Private Limited
67. Echaar Equipments Pvt Ltd
68. Electromatic Engineers Pvt Ltd
69. Elegant Creations Pvt Ltd
70. ELL Ess Engineering Pvt Ltd
71. Encon Thermal Engineers Pvt Ltd
72. Engineering Projects (I) Ltd
73. Engineering Review
74. Engineers India Ltd
75. Entrepreneurship Development Institute of India
76. ESS EMM Komposit Works Pvt Ltd
77. Fabrimech Engineers Pvt Ltd
78. Fenix Process Technologies Pvt Ltd
79. Filter Machines Pvt Ltd
80. Finolex Cables Ltd
81. Fitt (Foundation For Innovation And Technology Transfer
82. Flexible Abrasives Pvt Ltd
83. Four Square Media Pvt Ltd
84. Freshcream
85. G R Enterprises
86. Gajjar Industries
87. Ganga R.K. Industries Pvt Ltd
88. Gears And Gear Drives (India) Pvt Ltd
89. Goldseal-Saargummi India Pvt Ltd
90. Graduate Agro & Mechanical Engineers
91. Graduate Agro & Mechanical Engineers
92. Grow Controls
93. Guru Kirpa Enterprises
94. Guru Technocast
95. Hannover Milano Fairs
96. Healthera Engineering Pvt Ltd
97. Heavy Engineering Corporation Ltd
98. Hem Industries
99. HMT Machine Tools Ltd
100. Hooghly Alloy & Steels Co. Pvt Ltd
101. HSBC
102. Hycom Engineering (India) Pvt.ltd
103. Hyderabad Precision Mfg.co.pvt Ltd
104. Hydraulics & Pneumatics
105. Ideaforge Technology Pvt Ltd
106. Igrenenergy Services Pvt Ltd
107. Inac Brass Pvt Ltd
108. India Agrovision Implements Pvt Ltd
109. India Ecuador Chamber of Commerce
110. India Industries
111. India Trade Centre
112. Indian Electrical Industry
113. Industrial Boilers Ltd
114. Industrial Extension Bureau (Indextb) - A Government of Gujarat Organisation
115. Innova Diesel Generators Pvt Ltd
<p>| 116. Inspiron Engineering Pvt Ltd | 175. Omnikart Engineering Pvt Ltd |
| 117. Institute For Design of Electrical Measuring Instruments (IDEMI) | 176. Omnitel Engineering |
| 118. Integrated Electric Co Pvt Ltd | 177. P. C. Tools |
| 119. Ishan International | 178. Panchsheel Fasteners Pvt Ltd |
| 120. I-Tech Media Pvt Ltd | 179. Paramount Industries |
| 121. J. N. Tools | 180. Patel Brass Parts Industries |
| 122. Jayashree Electron Pvt Ltd | 181. PEC Limited |
| 123. Jharcraft | 182. Peekay Steel Castings Pvt Ltd |
| 124. Jimtrade.com (A Division of Jupiter Infomedia Ltd) | 183. Perfect Gears |
| 125. JST International | 184. Perfect Infraengineers Ltd |
| 126. Kandi Engineering Pvt Ltd | 185. Pradeep Stainless India Pvt Ltd |
| 127. Khed Economic Infrastructure Pvt Ltd | 186. Pranshu Electricals Pvt Ltd |
| 128. Kirloskar Brothers Limited | 187. Precimax |
| 129. Kompass India Information Private Limited | 188. Preet Tractors Pvt Ltd |
| 130. Kotecha Steel Forge Pvt Ltd | 189. Pressels Private Limited |
| 131. Krishna International | 190. Provac (Professional Vacuum Formers) / Giriplast |
| 132. Krislur Castomech Pvt Ltd | 191. PTC Industries Ltd |
| 133. Kumar Metal Industries Pvt Ltd | 192. R. C. Das Engineering Pvt Ltd |
| 134. Kusum Engineering Works | 193. Rachana Industries |
| 135. Lal Baba Seamless Tubes Pvt Ltd | 194. Radheya Machining Ltd |
| 136. Linit Exports Pvt Ltd | 195. Rajhans Metals Pvt Ltd |
| 137. Loya Pre Engineered Buildings Pvt.ltd | 196. Ranchi Industrial Area E-06 Development Authority (RIADA) |
| 139. Machine House (India) Pvt Ltd | 198. RG Bronze Mfg Company Pvt Ltd |
| 140. Madhya Pradesh Trade And Investment Facilitation Corpn. Ltd (MPTRIFAC) | 199. Ring Plus Aqua Ltd |
| 141. Mahabir Industries &amp; Allied Pvt Ltd | 200. Ripal Energy (India) Pvt Ltd |
| 142. Mahendra Dished Ends Pvt Ltd | 201. Robotic Cleaning Association of India |
| 143. Malaysia External Trade Development Corporation (Matrade) | 202. Roots Multiclean Ltd |
| 144. Malkar Industries | 203. Saini Flange Pvt.ltd |
| 145. Max Industries | 204. Samarth Aircon Pvt Ltd |
| 146. Maxflow Fans Manufacturing Pvt Ltd | 205. Sanjit Moulds Pvt Ltd |
| 147. Maxworth Trading Co. | 206. Satyam Mechatronics Pvt Ltd |
| 148. Mayura Steel Pvt Ltd | 207. Savio Engineering Works |
| 149. Mazagon Dock Limited | 208. Schenker India Pvt Ltd |
| 150. Mech Engineers | 209. SCS Sky Shopping |
| 152. Meera &amp; Ceiko Pumps Pvt Ltd | 211. Shakti Pumps (I) Ltd |
| 153. Mehta Steels | 212. Sharp Electrodes Pvt Ltd |
| 154. Metal Aids India | 213. Shivagrico Implements Ltd |
| 155. Metchem Industries | 214. Shri Kanhaiyalal Ramratan Krishi Yantra |
| 157. Ministry of External Affairs | 216. Siddharth Exports |
| 158. Miraj Instrumentation Services (I) Pvt Ltd | 217. Siddharth Automat India Pvt Ltd |
| 159. Mmtc Ltd | 218. Sky9technologies |
| 160. Moldwell Products India Pvt Ltd | 219. Skyline Power Solutions |
| 161. Naissance-I | 220. Small Industries Development Bank of India |
| 162. Nanosniff Technologies Pvt Ltd | 221. Smart Process India |
| 163. National Electrical Equipments Corporation | 222. Society For Innovation &amp; Entrepreneurship |
| 164. National Research Development Corporation | 223. Sonaa Band |
| 165. Neogi Technologies &amp; Research Pvt Ltd | 224. Sonal Realty |
| 166. New Swan Enterprises | 225. Span Filtermist India Pvt Ltd |
| 167. New Swan Enterprises Agro Division | 226. Special Spring (India) Pvt Ltd |
| 169. NHPC Limited | 228. Sphoorti Machine Tools Pvt Ltd |
| 170. Nipha Enterprises | 229. SPICOS |
| 171. Nipha Exports Pvt Ltd | 230. Sri Sarvavanaa Fabs |
| 172. Nipha India (P) Ltd | 231. SRMB Srijan Ltd |
| 173. Nishant Engineers P. Ltd | 232. SS Engineers &amp; Consultants |
| | 234. Stoker Concast Pvt Ltd |
| | 235. Strategise.in Pvt Ltd |</p>
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<td>Suchi Fasteners Pvt Ltd</td>
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<td>Sudhir Enterprises</td>
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<td>Sun Forge Pvt Ltd</td>
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<td>Sunbeam Engineering Works</td>
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<td>Super Platers</td>
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<td>Swagath Urethane Pvt Ltd</td>
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<td>Swami Samarth Consultants</td>
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<td>Swastik Engitech Pvt Ltd</td>
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<td>Sweep Enviro Lip</td>
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<td>247.</td>
<td>Tamboli Osborn Metaltech Pvt Ltd</td>
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<td>248.</td>
<td>Tata Autocomp Systems Ltd - Supply Chain Management</td>
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<td>249.</td>
<td>Technocraft Toolings/Marathwada Auto Compo Pvt Ltd</td>
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<td>250.</td>
<td>Textools Engineering Company</td>
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<td>251.</td>
<td>Tendertiger.com(Eprocurement Technologies Ltd)</td>
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<td>252.</td>
<td>Terminal Technologies (I) Pvt Ltd</td>
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<td>253.</td>
<td>The Government of Jharkhand</td>
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<td>254.</td>
<td>The Institute of Indian Foundrymen</td>
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<td>255.</td>
<td>Top Gear Transmissions</td>
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<td>256.</td>
<td>Toshee Industries Pvt Ltd</td>
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<td>257.</td>
<td>Trade &amp; Investment Promotion Section</td>
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<td>258.</td>
<td>Trade4india.com</td>
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<td>259.</td>
<td>Tradeindia.com</td>
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<td>260.</td>
<td>Trishul Machine Tools Pvt Ltd</td>
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261. TubeFit Engineers
262. Tubex India Pvt Ltd
263. Ujwaltal Electrical Stampings Pvt Ltd
264. United Engineering Industries Pvt Ltd
265. Universal Motion Incorporated
266. University of Petroleum & Energy Studies
267. Uppal Ferrocast Private Limited
268. Urjas Energy Solutions Pvt Ltd
269. Utkarsh Tubes & Pipes Ltd
270. Vaasan Engineering Works
271. Valco Industries Ltd
272. Valgro Engineers Pvt Ltd
273. Ved Forgings
274. Vektra Engineering Pvt Ltd
275. Vijay Industries
276. Vikas Enterprises
277. Vimal Organics
278. Visvesvaraya Trade Promotion Centre (Govt of Karnataka Organisation)
279. VNS Switchgear (I) Pvt Ltd
280. Vogel Business Media India
281. WarmForging Pvt Ltd
282. Wellmake Technocast Private Limited
283. Work Study Hydraulics Private Ltd
284. Yeneskay Machine Tools

The Swachh Bharat Mission pavilion
DELEGATES AT IESS 2014

PARTICIPATING COUNTRIES

- ALGERIA
- ARGENTINA
- AUSTRALIA
- BANGLADESH
- BURKINA FASO
- CANADA
- CYPRUS
- ECUADOR
- EGYPT
- FRANCE
- GERMANY
- GHANA
- HONG KONG
- IRAN
- JORDAN
- SOUTH KOREA
- MALAWI
- MYANMAR
- NORWAY
- OMAN
- POLAND
- RUSSIA
- SAUDI ARABIA
- SCOTLAND
- SERBIA
- SINGAPORE
- SOUTH AFRICA
- SPAIN
- SRI LANKA
- TANZANIA
- THAILAND
- TURKEY
- UAE
- UGANDA
- UK
- UKRAINE
- UZBEKISTAN
- VIETNAM
- ZIMBABWE

A B2B session
AWARDS FOR PAVILION DESIGN

Best State Government Pavilion – Jharkhand

Best Pavilion in Large Enterprise category – BHEL

Best Overseas Pavilion – Poland

Best Pavilion in Small Enterprise category – Elegant Creations Pvt Ltd
TESTIMONIALS

It was my privilege to attend this impressive event, which seems to be rising in scope and ambition with every passing year. I felt that the show was organised in a highly professional manner, in terms of design and construction of pavilions; B2B meetings; seminars; hospitality for delegates, especially those from abroad; and the glittering evening receptions. My felicitations to you and your team.

The participating organisations at the Eurasia Pavilion seemed quite happy with the event and the arrangements. It was good to see that as many as three Ambassadors from Eurasian countries, were able to witness this flagship event, and speak about the opportunities for their countries, at the ‘Eurasia Business Forum’.

I have no doubt that this annual event will continue to serve as an important bridge between Indian companies and their overseas counterparts, for exploring business opportunities in engineering items, a significant section of our export basket.

I assure you of the support and cooperation from this Ministry in future events as well.

**Ajay Bisaria, Joint Secretary (Eurasia), Ministry of External Affairs**

I would like to express my sincere thanks and congratulations at the successful completion of the IV India Engineering Sourcing Show (IESS) recently held in Mumbai (December 16 – 18, 2014).

On behalf of the Trade & Investment Promotion Section in New Delhi and delegates from Poland, I would like to take this opportunity to express our admiration and satisfaction at the organisation and outcome of the show, as well as the kind hospitality and attention that was received by us from all members of the organising team.

Our participation in the exhibition, as well as the country and sector specific seminars held on the sidelines of the exhibition, enabled us to interact on a wide scale with not only other exhibitors, but with a significant numbers of visitors, as well.

This was the first participation of Polish business enterprises in the Indian Engineering Sourcing Show and I believe strongly that it will result in greater cooperation and opportunities for partnership between Indian and Polish Companies.

I would also like to commend all members of the EEPC organisational team for their support and patience at each stage of the process – from the organisation of our participation, to our presence at the exhibition, itself. I would like to add that the overall arrangement and set up was very good and at par with any international exhibition. All the seminars and cultural shows were very well presented.

I thank you for your successful organisation of the IV edition of the IESS exhibition and hope that all successive editions of the event will prove to be as fruitful and beneficial as it has been to us.

**Zbigniew Magdziarz, Head of Trade and Investment Promotion Section, Embassy of the Republic of Poland, Delhi**

Please recall the recent visit of the Trade Mission of the Federation of UAE Chambers of Commerce & Industry to Mumbai, Republic of India from December 14 to 18, 2014.

On behalf of the members of the board of the UAE Chambers of Commerce and Industry, I would like to express my sincere thanks and appreciation to your esteemed council and to all Indian institutions and authorities for their warm hospitality.

The delegation members were very impressed by the positive attitude of the Business community of India for promotion of trade and investment between our two countries.

We hope that the already existing cordial relationship between the business communities of UAE and India would be further developed in the near future and that new horizons will be opened up for investors, industrialists and businessmen interested in different fields and services, especially through interactions and exchange of visits between delegations.

The Federation of UAE Chambers of Commerce & Industry avails of this opportunity to renew to
the EEPC India the assurances of its highest consideration. Wishing you a very happy and prosperous year 2015.

Mohamed Ahmed Al Nuaimi, Assistant Secretary General, Federation of U.A.E. Chambers of Commerce & Industry

Thanks a lot Kamakshi for the wishes and all your help during the session at IESS.

It was my first IESS and I was thoroughly impressed with the organization of the event and capability of the organization to bring very proficient individuals like you for value addition to IESS.

Wishing you a very happy New Year and looking forward to continuing this dialogue.

Vatsal Bhatt, Representative, U.S. Green Building Council, Washington

I acknowledge with the thanks the receipt of Your below E-mail. I have honor to express my sincere gratitude to You and Your team for organizing such wonderful business event. My special appreciation goes to Mr. Nishikant Jumde and Mrs. Ridhima Gupta for well coordination and support extended by them during entire event. I also wish to thank Mr. Adhip Mitra for assistance extended. I wish my Company will be part of future Projects organized by Your reputed organization in future.

Akbar Kadirov, Managing Director, LLC Akela Group, Istanbul, Turkey

The overall arrangement and set up was very good and at par with any international exhibition. However, the delegates quality needs to be improved.

Rajesh Solanki, MD, Miraj Instrumentation Services (I) Pvt Ltd.

We are regular participants in EEPC India Pavilions in overseas exhibition. However, this was our first experience in IESS. This was an excellent Show with very good arrangements. All the Seminars and Cultural Shows were very well organised. The Sourcing Meets were very useful.

Rohinton Engineer, Industrial Boilers Pvt Ltd.

We participated in the India Engineering Sourcing Show for the first time and we are thankful to EEPC India for giving us this opportunity and we will keep on participating. The entire arrangement by the EEPC team was very appreciable.

Pankaj, P C Tools

We have been participating in IESS since 2012 and this was our 4th opportunity to be here. The difference in the exhibition quality is remarkable and everything went off very smoothly. Now is the time for the Show to grow and reach to a bigger scale. However, we need good delegates to maximise the business for all participants.

Ramnik Kotecha, Kotecha Steel/ R K Ganga
Save
THE DATES
24–26
November
2015

24-26 NOVEMBER 2015, BOMBAY EXHIBITION CENTRE, MUMBAI

CIN: U51900WB1955NPL022644