INTERNATIONAL ENGINEERING SOURCING SHOW

14 15 16 MARCH 2019
Chennai Trade Centre, Chennai, India

- Previously partnered by Poland, COMESA, Canada, Russia and the Czech Republic twice.
- Flanders of Belgium has been the Focus Region twice.
- Chennai is the Host State for the third time in 2019.
WHAT IS IESS
IESS, with its unique concept is aimed at reducing dependence on traditional markets, develop domestic markets, forge partnerships and joint ventures, strengthen commercial relations and accelerate trade between India and the world. Organised by EEPC India under the aegis of the Ministry of Commerce and Industry, Government of India, IESS has created a platform for exporters of engineering products and services to build business contacts with leading importers, buyers, dealers, distributors and wholesalers of engineering products internationally. Another major objective is to highlight India as the Technology Hub for the manufacturing industry and for outsourcing wide range of high quality engineering items at very competitive rates.

LOOKING BACK OVER LAST 7 EDITIONS

• Support from Union Ministry of Commerce and Industry, MSME, DHI
• Partner Countries from the Czech Republic, COMESA, Poland, Russia
• Focus Region: Flanders (Belgium)
• State Presence: Tamil Nadu, Uttar Pradesh, West Bengal, Haryana, Maharashtra, Gujarat, Telangana, Chhattisgarh, Jharkhand, Karnataka
• MSME Partner: SIDBI
• Knowledge Partner: ISB
• Logistics Partner: DHL
• On an Average 100 Speakers, across 15 Parallel Thematic Sessions
• Every time 500 Delegates from 100 Nations and around 300 Exhibitors with 10,000 visitors and over 700 B2B meetings!
IESS 2019 - Brings to you
Exclusive Sessions and Pavilions on Future Factory, Subcontracting, Innovation & Technology; and Bilateral Forums; B2B Sessions and Hosted Buyer Programmes

Tamil Nadu as the Host State
Why Chennai: The state has emerged as one of the most progressive and dependable sources for high-tech engineering exports, notably from the small and medium enterprises. Two successive IESS in Tamil Nadu shows how the global engineering giants have rated the state of Tamil Nadu among the leading sources for engineering exports

Stakeholders Validating the Success of the Event

[Logos and names of various stakeholders]

PRODUCT VERTICALS

- SUBCONTRACTING
- INDUSTRIAL & ELECTRICAL MACHINERY
- FUTURE FACTORY
- INNOVATION & TECHNOLOGY
**Products on Display**

**SUBCONTRACTING**
- Automotive/Transport Components/Accessories
- Iron, Steel and its Products
- Cable Glands, Cable Accessories
- Forging & Casting Products
- Components & Parts for Industrial Application
- Conductors
- Electrical Insulation Materials, Electrical Cables
- Electrical Power Tools
- Electrical Wires, Lugs, Cable Rings
- Engine Dynamo Meters & Accessories
- Engineering Plastics & Moulded Parts
- Galvanized Wires, Stainless Steel Wire Mesh
- Hydraulic & Pneumatics Systems
- Hydraulic Press & Hydraulic Cylinder
- Industrial Springs, Spring Coils & Fasteners
- Latches, Locking Systems and Operating Elements
- Machined Components
- Measuring Instruments, Transducers, Meters, Data Recorder, Calibrators
- Mechanical and Electrical Testing Components
- Precision Turned Component
- Pumps and Industrial Valves
- Quality Control and Analytical Equipment
- Resin Transfer Moulding (RTM), Injection Moulding, Compression Moulding, Pultrusion
- Sheet Metal Components, Fittings & Flanges
- Steel Mills Equipment and Supplies
- Systems/Sub-Assemblies

**INDUSTRIAL AND ELECTRICAL MACHINERY**
- Machineries & Equipments for
  - Agriculture & Food Processing
  - Chemicals & Petrochemicals Industry
  - Construction & Building
  - Heavy Engineering Industries
  - Mining Industry
  - Oil & Gas Industry
  - Plywood Industry
  - Pollution Control
  - Conventional Energy
  - Non Conventional Energy
  - Rolling Mills, Plants
  - Steel Mills, Plants
  - Tea Processing
  - Waste Management System
- Diesel Engines, Generators
- Electric Motors, Generators & Transformers
- Electric Power Machinery & Switchgear
- Electrical Transmission & Distribution Equipment
- Industrial and Domestic Batteries

**INNOVATION AND TECHNOLOGY**
- 3D Printing
- Advanced Manufacturing
- Centres of Excellence
- Tool Rooms & Hi-Tech Training
- Green Manufacturing Technology
- Healthcare and Medical Technologies
- Industrial Automation
- Smart Factory
- Industrial Internet of Things (IIoT)
- Precision Engineering
- Innovators Start-ups
- Renewable Energy
- Research Labs & Academic Research Institutes
- Robotics & Emerging Technology
- Media and Publications in Scientific Research & Innovations
- Testing Laboratories
- Training Centres
- Virtual & Augmented Reality
- Advanced Product Design
- Multi-Disciplinary Scientific Research & Spill Over Manufacturing Technologies

**FUTURE FACTORY**
Future Factory 2019 shall display modern technologies core to Manufacturing 4.0 and Large Scale Manufacturing.
- Smart Factory Design
- Production machines and equipment
- Collaborative Robots and Service Robots
- Automation and assembly solutions
Inauguration to the beating of drums

Czech Republic Pavilion

Tamil Nadu pavilion

Tech Pavilion

B2B Sessions

Czech and Tamil Nadu Ministers at Inauguration

Aerial View of IESS

West Bengal Pavilion

Skoda on display

EEPC India Mitra Humanoid
Expression of Interest

Are you an Overseas Exhibitor (Please tick): [ ] Yes  [ ] No
Are you an EEPC India Member (Please tick): [ ] Yes  [ ] No

Name of the Company (in capital letters) ____________________________________________

Postal Address. __________________________________________________________________

City __________________________ State _____________ Region _________________________

Country _________________________________________________________________________

Phone (with area code) _____________________________________________________________

Fax (with area code) _______________________________________________________________

Email __________________________________________ Website ____________________________

Name of the Representative (in capital letters) _______________________________________

Designation __________________________ Mobile No. ________________________________

Name of the CEO / Managing Director ______________________________________________

Nature of business (Please tick):
[ ] Government  [ ] Manufacturing  [ ] Association  [ ] Others

Product Category (Please tick):
[ ] Subcontracting  [ ] Industrial & Electrical Machinery
[ ] Future Factory 2019  [ ] Innovation & Technology

Are you ready to book: [ ] Shell Scheme  [ ] Raw Space
INTERNATIONAL ENGINEERING SOURCING SHOW

14, 15, 16 March, 2019
Chennai Trade Centre, Chennai, India

PARTICIPATION RATES (PER SQ M)

<table>
<thead>
<tr>
<th>Minimum Area</th>
<th>Shell Scheme 9 sq m</th>
<th>Bare Space 36 sq m</th>
</tr>
</thead>
<tbody>
<tr>
<td>EEPC Members (INR/sq m)</td>
<td>INR 7500</td>
<td>INR 7000</td>
</tr>
<tr>
<td>Other Exhibitors (INR/sq m)</td>
<td>INR 8500</td>
<td>INR 8000</td>
</tr>
<tr>
<td>Overseas Exhibitors (USD/sq m)</td>
<td>USD 250</td>
<td>USD 200</td>
</tr>
</tbody>
</table>

* Loyalty Discount of INR 500 per sq m is applicable to all EEPC India members who had participated in IESS VII
* 10% surcharge for corner location of Shell Scheme is chargeable * Taxes as applicable

PAYMENT TERMS

- Pay via NEFT or Payment Gateway.
- 50% of the total cost of participation to be paid when application form is submitted online.
- The rest 50% to be paid on or before 31 December 2018.
- Space shall not be confirmed by EEPC India until full payment is made by the exhibitor and consequently no possession of space to the exhibitor concerned.
- EEPC India will not accept request for cancellation of space and refund/adjustment once a booth is booked.

PAYMENT MODES

Indian participants: Pay through RTGS/NEFT in INR as per the following details or use PAYMENT GATEWAY:

Name of bank: HDFC Bank Ltd.
Branch & address: Central Plaza
2/6, Sarat Bose Road
Kolkata - 700 020
Account No.: 00142090000452
Account Name: EEPC INDIA
NEFT Code: HDFC0000014

Overseas participants: SWIFT Transfer
(Please add USD50 per remittance to offset bank charges) or use PAYMENT GATEWAY:

Name of bank: HDFC Bank Ltd.
Branch & address: Central Plaza
2/6, Sarat Bose Road, Kolkata - 700 020
Branch code: 0014
Account No.: 001485800000013
Beneficiary’s name: EEPC INDIA
SWIFT Code: HDFCINBBCAL
VISIT
www.iesshow.in
today and confirm your participation

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